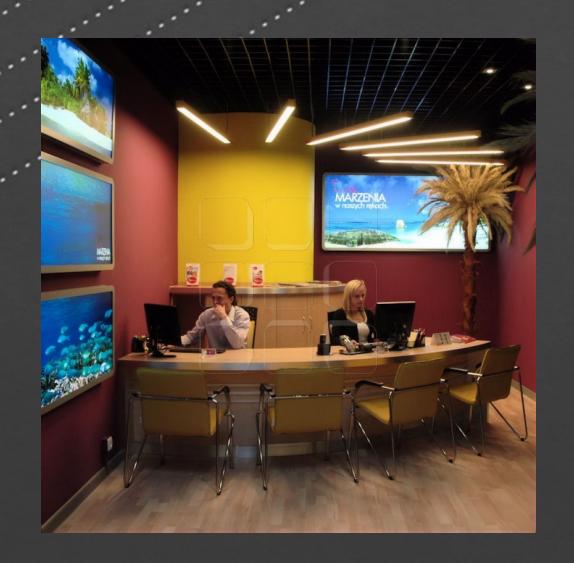
SIMI

Travel Agency

SMK

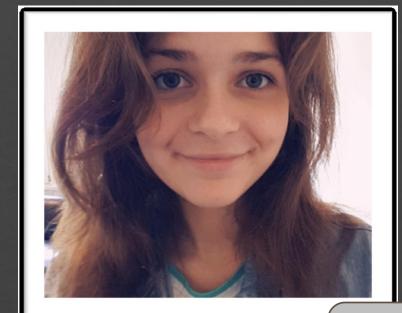
See My Kolberg



Localization: St. Rzeczna 78-100 Kołobrzeg











OliwiaGawot
Tourist information
menager

SMK

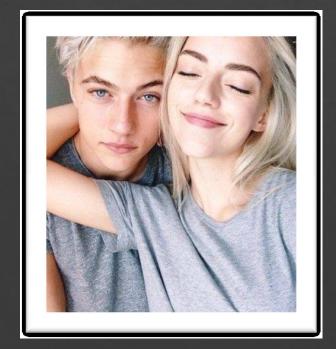
See My Kolberg

Persona Young people

SMK

See My Kolberg

- Names: Rasmus (21), Magnus (19), Bjørn (21), Lene (21), Tina (20), Jena (19)
- The group of students from University of Copenhagen.
- Their family town is Roskilde, they have been friends for almost 10 years.
- All of them have part time jobs.
- Apart from Bjørn and Lene they live in a dormitory.







Family life

- Rasmus used to live with his parents and two older brothers. He's a lifeguard.
 - Magnus live with his mom and grandparents. He works in a restaurant as a waiter.
- Bjørn and Lene are twins. They lived with their parent. Now they live in Copenhagen and work in a café.
 - > Tina lived with her older sister and younger brother. She has job in a souvenire shop.
- > Jena lived with her dad. She is the only child. She works as a climbing instructor.

Hobbies and interests

- Rasmus is into cycling and swimming.
 - Magnus likes bowling and he loves taekwondo.
- > Bjørn really likes playing tennis and watching movies.
 - > Lene is interested in fashion and fitness, especially zumba.
- ➤ Tina is into reading books, making things herself DIYs and horse riding.
- > Jena likes practising the climbing wall and learning new languages



Goals in life

- > Rasmus would like to win a triathlon or big swimming competition.
 - > Magnus dreams about opening his own Taekwoondo School.
- > Bjørn would like to be an actor or a director in a theatre.
 - > Lene wants to be a worldwide known fashion designer.
- > Tina would like to write a book about DIYs.

> Jena would like to teach Danish or English abroad.



Marketing Plan

SMK

See My Kolberg

	<u>*</u>												
Marketing plan for your company 2017-2018	Target group												
	Young people	Plan for aktivities											
		2017				2018							
		September	Oktober	November	December	January	February	March	April	May	June	July	August
OWNED MEDIA													
Website													
Text about your tourist attraction	X												
Products/services offered	X												
Customer cases - satisfied customers													
Case 1	X												
Showroom/reception area													
brochure, posters	X												
Customer segmented printed materials													
Customer segment 1	X												
Newsletter													
Newsletter	X												
Archive with previous newsletters/blogging	X												
Gimmicks													
Ball pens	X												
Umbrellas	X												
PAID MEDIA													
Online advertisement	X												
Internet banners	X												
EARNED MEDIA													
Press releases	X												
Case 1	X												
SOCIAL MEDIA													
Social media													
Facebook (videos, photos, text, links)	X												
Instagram	X												

Owned media

WEBSITE https://se

https://see-my-kolobrzeg.blogspot.dk/

See My Kolobrzeg

Q Szukaj na tym blogu



Translate

Wybierz język
Technologia Google Tłumad

Popularne posty



SUNRISE FESTIVAL

SUNRISE FESTIVAL

Sunrise Festival is 3 days of continuous fun in great company ...

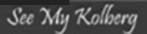
SUNRISE FESTIVAL

września 27, 2017









Questionnaire

Satisfaction from last trip
Satisfaction from last trip
What is your sex?
O Female
O Male
How old are you?
O 18-25
O 26-35
35-50
O 51+
Where are you from?
Twoja odpowiedź
Where did you get information about our travel agency?
own experience
recomendation from other people
O advertisments
Ointernet
Onewspaper
O Inne:

Why did y	ou c	hoos	se oi	ur of	fer?						
O good pr											
O promos	ing o	pinior	1								
interest	ing tr	avel p	lan								
O Inne:											
Which off	er di	d vo	u ch	ററട	۵2						
Twoja odpov			u 011								
How long did the trip last?											
Twoja odpowiedź											
How do ye	ou ju	ıdge	coll	abor	atio	n wit	th ou	ır off	fice?		
	1	2	3	4	5	6	7	8	9	10	
very bad	0	0	0	0	0	0	0	0	0	0	really good
Will you c	hoos	se or	ne of	f our	offe	ers a	gain	?			
O Yes											
O No											
O Maybe											
What wou	-		nanç	je?							
Twoja odpov	wiedź										



Owned media **BROCHURE**





This modern 4 star hotel is located in the heart of the Kolberg seaside park.



This 4-star hotel

café with panoramic



SMK

Facebook: See My Kolobrzeg

e-mail: seemykolobrzeg@onet.pl

Kolobrzeg

See



One of the oldest citys in Pomerania. Recent battles were about Fort Ujście. The city was taken on March 18, 1945 The same day the ceremonial wedding of Poland was celebrated with the sea, the announcement of the acquisition of Pomerania by Poland. During war over 90% of the buildings were destroyed. In the post-war period, the city maintained the status of the seat of district authorities.

The reconstruction began quickly.



Are you hungry?



The Sublima Restaurant is a place for all guests who expect to eat more than just satisfying their hunger.

The restaurant features a unique atmosphere, a friendly atmosphere and a location in the heart of the city



The café is inspired by the best places in the world that have the opportunity to visit. So now you can enjoy the place with top-quality products, a team

Festivals

SUNRISE FESTIVAL



Sunrise Festival is 3 days of continuous fun, in great company. Kolobrzeg is then the world's capital of electronic music, and thanks tens of thousands of fans will live here one of the greatest weekends in your life.

Nagle nad morzem

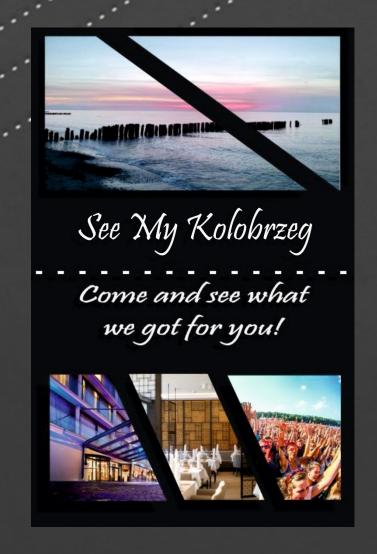


It is an independent festival of electronic and club music, organized by Berlin musicians and regulars of local clubs.



Paid media

INTERNET BANNERS







Social media FACEBOOK





Travel Plan

SMK

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SMK Travel Agency

Invites you for a travel

Music Adventure





Transportation: Plane and

train

Date of the trip: 19.07-

23.07.2018

Arrival: 4 pm

Departure: 12 am

Length of the trip: 5 days

Number of people: max. 30

Board: HB

Accommodation: Diva SPA Hotel

St. Kościuszki 16



Transportation

Arrival



Copenhagen – Berlin Tegel 11:10am-12:15pm



Berlin Lichtenberg – Szczecin Główny – Kołobrzeg Główny 1:00pm – 5:35 pm

Departure



Kołobrzeg Główny – Szczecin Główny – Berlin Lichtenberg <u>11:00am – 3:35pm</u>



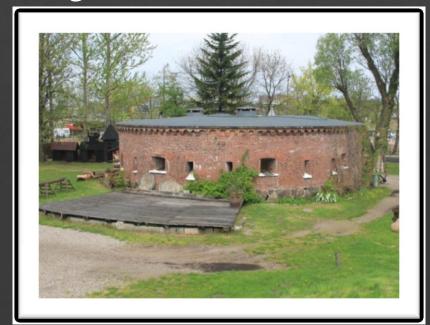
Berlin Tegel – Copenhagen <u>6:00pm – 7:00pm</u>



Travel programme

Day 1

- Flight from Copenhagen to Berlin
- Train from Berlin to Kołobrzeg
- Check in
- Dinner
- Tasting local beer in Redoubt Solna



Day 2

- Breakfast
- Guided tour in Kołobrzeg
- Dinner
- SUNRISE





- Breakfast
- Balticsurf water sports
- Time on the beach
- Dinner
- SUNRISE

Day 4

- Breakfast
- beach volleyball
- Dinner
- SUNRISE







Day 5

- Breakfast
- Cruise on Viking
- Check out
- Train from Kołobrzeg to Berlin
- Flight from Berlin to Copenhagen



Price includes:

- Accommodation
- Board
- Resident
- Insurance
- Tour guide
- Travel atracttions
- Sunrise ticets

Contact:

tel.: +48 574 865 965

www: https://see-my-kolobrzeg.blogspot.dk/

e-mail: seemykolobrzeg@onet.pl

EXPERIENCE SUNRISE WITH US



Accommodation

This is our guests' favourite part of Kołobrzeg, according to independent reviews.



Couples particularly like the location — they rated it 8.0 for a two-person trip.



Hotel Diva SPA

Catalog



This property is 3 minutes walk from the beach. Located in a quiet seaside park in Kołobrzeg, 2 minutes walk from the beach, 4 star Hotel Diva Spa offers rooms with a balcony and free internet access. Guests can relax in the on-site spa centre with Spa sauna, hot tub, a salt cave and large indoor swimming pool.



The elegantly appointed rooms at the Diva Spa come with a safety deposit box. All feature satellite TV and a shower cabin in the bathroom. Beach screens and loungers can be rented. Every room features a balcony.



During their stay at the Diva, guests visit hotel restaurants, Bella Donna and Riccardo, well as Figiel cafe.
In evening, the Q Club is perfect place to be.



Hotel Diva Spa situated in picturesque, green part of Kołobrzeg, about 1 km from Kołobrzeg Railway Station. Kołobrzeg Lighthouse is 2 km away from the hotel.



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See My Kolobrzeg

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SUNRISE FESTIVAL

września 27, 2017



Popularne posty

SUNRISE FESTIVAL

Translate
Wybierz język

SUNRISE FESTIVAL

Sunrise Festival is 3 days of continuous fun in great company ...

See My Kolobrzeg





Sightseeing flights

września 27, 2017



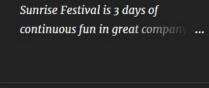
Karting Tor

września 27, 2017



Paintball

września 27, 2017



Archiwizuj

Zgłoś nadużycie



Cinema 7D

września 27, 2017



BalticSurf

września 27, 2017

SUNRISE FESTIVAL

Sunrise Festival is 3 days of continuous fun in great company. Kolobrzeg is then the world's capital of electronic music, and thanks tens of thousands of fans will live here one of the greatest weekends in your life.



Popularne posty



Karting Tor

The machine park consists of 4 karts although there are some chances to enlarge it. Each of them has a power of 6.5 kM. Compared to sports cards they have expense

Restaurants

Q Szukaj na tym blogu



Zgłoś nadużycie



września 27, 2017









Accommodation

Q Szukaj na tym blogu





Archiwizuj

Zgłoś nadużycie

września 27, 2017









Monuments

Q Szukaj na tym blogu



Archiwizuj

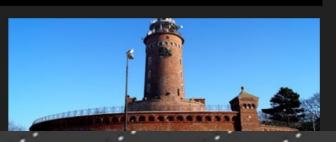
Zgłoś nadużycie

września 28, 2017











TECH COLLEGE AALBORG



E-script

Market analisys in the context of constructing the tourism offer

Project title:

"Creating tourism services based on the needs as definied in the tourist's country of orygin"

Project number:

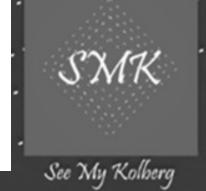
2016-1-PL01-KA102-024218





- ➤ What we can tell about customers from Denmark?
- > Do we know their tourist needs?
- ➤ What tourist products does market offer to them?
- ➤ Do we know the ways to cater for their special tourist needs?

If we know the answers to these questions,
we can be sure our travel business will work !!!
We have the chance to find our target market!!!





from Denmark

What do we know about Danmark and Danes?

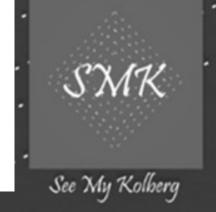
- Danes are proud of their culture.
- Denmark is a democratic society.
- Denmark is a country giving everyone regardless of gender, race, origin or creed freedom, duties and opportunities.
- Citizens of this small country are very involved in political and social life.



How do Danish people spend their free time?

- They like different acitivities (they do a lot of cycling).
- They like doing a barbecue in different places like a zoo or in amusement park.
- They go to the cinema, theatre, opera, house of culture.
- They hang out with their friends or family.
- They like going to sport events like: ice hookey matches, soccer matches.
- Danes usually go on weekend trips or for maximum one week trip.
- They like when the destination country has something in common with Denmark.





Satisfaction from last trip

Satisfaction from last trip

What is your sex?

- Female
- O Male

How old are you?

- 18-25
- 26-35
- 35-50
- O 51+



Where are you from?

Twoja odpowiedź

Where did you get information about our travel agency?

- Own experience
- recomendation from other people
- advertisments
- internet
- newspaper
- Inne:



Why did you choose our offer? good price promosing opinion interesting travel plan Inne: Which offer did you choose? Twoja odpowiedź

How long did the trip last?

Twoja odpowiedź



How do you judge collaboration with our office? very bad really good Will you choose one of our offers again? Yes No Maybe What would you change? Twoja odpowiedź

PRZEŚLIJ

Nigdy nie podawaj w Formularzach Google swoich haseł.



